

Snapshot Guide to Funding Opportunities to Support a Mentoring Program

Facilitate an Asset Mapping workshop with our leadership team

- Asset Mapping Template (TCAM) – a guide to Asset Mapping
- Develop a Stakeholder/Financial Sustainability and Recruitment Plan

Key:

- Identify a “gate keeper” to different agencies that you seek to explore and secure funding opportunities through
- Identify individual(s) that can help develop a relationship that you can further nurture and grow into productive collaborations and lasting relationships to sustain your program and vision.
- Know your story very well – sometimes you may only have a 3-minute elevator ride to tell your story and other times you may have an hour – be prepared for both.

Promising Approaches:

<http://www.unitedwaygac.org/> - check in with your local United Way agency – they can provide you with information on their grants as well as others within the community

<http://www.nationalchristian.com/> - register as a ministry, seek access to their national database for information on foundations seeking to give and support ministries such as yours

Contact your local law enforcement agencies and inquire about potential collaborations for BLOCK grants – invite them to lunch or a coffee, share your story and vision and begin seeking grant collaborations

Contact your middle school and high school administration staff – do same as above with your local law enforcement agencies

Contact your State’s Juvenile Justice and Child Welfare agencies – seeking grant opportunities that flow through them either through State General Funds or through Federal dollars that come down in Title V, Title II and Prevention dollars

Contact your local/county juvenile justice authorities – seek grant collaborations with them too

Also, seek out Hispanic Community Groups and Organizations within your geographical area – seek collaborations and resources with them too

Seek out other community organizations too – share your story and vision – Rotary Clubs, Optimist Clubs, Lions Club, etc.

Cause Marketing – develop a relationship with a fast food chain or other restaurant – seek a commitment that maybe one evening a month your organization receives 20% of the total sales that evening